



*"We offer customized training solutions that meet the unique needs of our clients."*

Dr. Linda D. Woodard, President

## LDW Group LLC

PO Box 28613  
Jacksonville, FL 32226

PO Box 603626  
Cleveland, OH 44103

☎ 866.649.6194 ☎ 216.496.4598

🌐 [www.ldwgroup.biz](http://www.ldwgroup.biz)

## CORPORATE OVERVIEW

The LDW Group LLC is a woman-owned business headquartered in Jacksonville, Florida and registered as a DBE and WBE certified business in Florida and Ohio. The mission is to provide high-quality career and workforce development services for professionals, agencies and organizations charged with preparing individuals for 21st century careers. Our services include but are not limited to designing workforce and career-focus programs for agencies and organizations that assist dislocated workers, career changers, youth aging out of foster care, re-entry youth and adults, displaced homemakers and those without work experience seeking skills to enter or re-enter the workforce as well as programs for the employer's incumbent workforce.

## DIFFERENTIATORS

- Competitive Pricing
- Customized Training Programs and Business Services
- One-Stop Operation Facilitation and Partner Coordination
- Certified Instructor for practitioners choosing to earn the Global CDF Certification
- John Maxwell Team Certified Leadership Trainer and Coach
- LMI Reporting and Analysis
- "ELEVATE" Soft Skills Development Program (Published by LDW Group LLC)
- Design Pre-Apprenticeship Training Programs
- Workplace & Transferrable Skills Assessments

## DESIGNATIONS

**DUNS 831279885 • CAGE CODE 6GL57 • EIN 27-0554729**

### UNIQUE ENTITY ID (SAM)

FWLELFG4DPR3

### OHIO CERTIFICATIONS

NEORS: MBE, SBE, WBE

### FLORIDA CERTIFICATIONS

JSEB (25947)

JTA (20345600) DBE

OSD Woman & Minority Business

### NAICS

611430 – Professional and Management Development Training

611710 – Educational Support Services

624110 – Child and Youth Services

### SIC

8299 – Schools and Educational Services

### NIGP

91820 – Business Consulting, Small

91838 – Education and Training Consulting

91875 – Management Consulting

91883 – Organizational Development Consulting

92400 – Educational/Training Services

92419 – Educational Research Services

92441 – Instructor/Classroom Training Non Tech

95260 – Job Search Workshop

### PSC

U006 – Education/Training, Vocational/Technical

U008 – Education/Training, Training/Curriculum Development

U099 – Education/Training, Other

### UNSPSC

43232502 - Computer-Based Training Software

80101600 – Project Management

80111718 – Employee Skill Testing and Assessment

## CORE COMPETENCIES

### Training

- Facilitating Career Development Training (requisite course to earn National Career Development Certifications and the Global Career Development Certification)
- Soft/Life Skills and Job/Work Readiness
- Etiquette Training (Dining & Social)
- Customer Service
- Pre-Apprenticeships
- SEL Workshops (Social, Emotional, Learning)

### Business Services

- Strategic Planning
- Resume Preparation and Interview Skills
- Program Design, Curriculum Development and Program Evaluation
- Grant Writing and Research
- Career Portfolio Development

### Professional Development

- Trained Everything DiSC® Assessment
- SkillScan Transferrable Skills Assessment
- Leadership Development and Career Coaching for Mid- to Senior Managers and Frontline Staff
- Emotional Intelligence
- Change & Conflict Management
- Effective Communication
- Business Dining Etiquette
- Team Building and Accountability



Linda D. Woodard, Ed.D.

President

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## DESIGNATIONS (continued)

- 86000000 – Education/Training
- 86101800 – In-Service Training and Manpower Development
- 86101802 – Re-training or Refreshment Training Services
- 86101810 – Personnel Skills Training
- 86111600 – Adult Education
- 86111604 – Employee Education

- 86132000 – Management Education and Training Services
- 86132100 – Training Planning, Facilitation and Delivery Services
- 86132101 – Training Facilitation Service

## CURRENT & PREVIOUS PERFORMANCE

### Government

- HUD: Jacksonville Housing Authority, Jobs Plus Program (current)
- HUD: Rock Hill Housing Authority, Jobs Plus Program (current)
- DOL: CareerSource NEFL, Region 8, One-Stop Operator (current)
- DOL: CareerSource Central FL, Region 12, One-Stop Operator (former)
- Cuyahoga County Department of Children Services
- OH-Penn Pathways to Competitiveness Project, One Stop Workers
- Defense Finance and Accounting Services (DFAS)
- Cuyahoga Metropolitan Housing Authority
- Northeast Ohio Regional Sewer District (NEORSD)

### Higher Education & Career Services

- Orange County Public Schools (OCPS)
- Florida Atlantic University Career Center
- Florida State College at Jacksonville Career Center
- Santa Fe College
- Florida Gulf Coast University Career Center
- Cape Coral Technical College
- Fort Myers Technical College
- Medina County Career Center
- John Carroll University Center for Career Services
- Cuyahoga Community College Career Centers
- INROADS Inc., Rocky Mountain Region, Denver, CO
- Northeast Council of Career Development Advisors
- College NOW-Greater Cleveland
- Baldwin-Wallace University Career Center
- Notre Dame College Career Center

### Community Agencies

- Operation New Hope
- AGAPE Family Health
- Open Doors Academy, The Center for Out-of-School Advancement
- Northeast Florida Healthy Start Coalition
- Urban League of Greater Cleveland
- LEAF (Lake/Geauga Educational Assistance Foundation)

## CERTIFICATIONS

- Trained Everything DiSC® Assessment
- John C Maxwell (JMT) Certified Coach, Trainer and Facilitator
- Modern Classroom Certified Trainer (MCCT®)
- Certified Workforce Development Professional (CWDP-Certification Number 6108)
- Certified Career Services Provider (CCSP-CA-1632907469)
- Certified Career Development Facilitator eLearning Instructor (GCDFI - #96)
- Global Career Development Facilitator Instructor (GCDF-10469-US)
- Certified Professional Résumé Writer (CPRW 78652)
- Certified Program Planner (CPP)
- Skill Scan Career Driver Express Certification (CDEC)



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President

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**Certified  
Workforce  
Development  
Professional**

